

## **Brief Introduction:**

Vivonta Green Tech Consultants (Private) Limited is your trusted partner in achieving sustainable competitive advantage in the realm of plantation agriculture. Specializing in providing comprehensive value chain services, we cater to individuals and organizations interested in establishing or managing plantation agri-businesses in Sri Lanka, as well as those with land-based investments.

Our dedicated team, boasting a proven track record of success, is ready to assist local and international agricultural entrepreneurs. Whether you seek professional guidance to enhance your estate or plantation assets, Vivonta stands ready to assist.

We advocate for the export of plantation products, investments in plantations, and ecotourism. Please contact us for detailed information and opportunities for lucrative global partnerships.

What sets us apart is our commitment to being a one-stop-shop for all your plantation Agri value chain needs, offering a unique array of services. Connect with us through the "Contact Us" form on our website for a prompt and confidential response. Experience the Vivonta difference today as we work together to shape the future of sustainable agriculture.

### Why competitive advantage is urgent & important:

In Sri Lanka, achieving a sustainable competitive advantage in plantation agriculture is crucial, given the nation's diverse agro-ecology that supports the cultivation of globally sought-after crops like tea, rubber, and spices. The country's longstanding commitment to sustainable farming practices aligns perfectly with the rising global demand for ethically sourced and environmentally friendly agricultural products. This positions Sri Lanka to emerge as a dependable supplier of premium, sustainably produced commodities.

Sustainable practices not only address the environmental impact of agriculture but also ensure the long-term viability of ecosystems. With consumers placing greater importance on transparent and eco-friendly supply chains, Sri Lankan plantations that prioritize sustainability gain a competitive edge in the international market. By adopting innovative and eco-conscious approaches, such as organic farming and efficient resource management, these plantations can boost productivity, reduce costs, and contribute to positioning Sri Lanka as a responsible and forward-thinking agricultural leader on the global stage.



**Company Logo** 

The logo concept for Vivonta Green Tech Consultants is a visual embodiment of the company's ethos. Centered around a vibrant green leaf, it signifies the focus on agriculture and perennial crops. A technological grid overlay communicates the application of advanced technology in plant metabolism and soil mechanisms. Three plants highlight the importance of 'Multicropping' for optimal sunlight harvesting and increased yield. A rainbow element represents the diverse impact of sunlight hues throughout seasons, emphasizing our commitment to harnessing sunlight's varying potentials. Depicting rainwater percolation underscores the need for underground water reservoirs, mitigating climate change impacts. The Wi-Fi symbol symbolizes embracing digitalization and AI, reflecting our forward-thinking in agricultural technology. The harmonious synergy between nature and technology, showcased in a green color palette, encapsulates Vivonta's commitment to sustainability and growth. The typography enhances the logo's overall appeal, resulting in a professionally crafted representation of Vivonta's mission.

#### Vision:

At Vivonta, we envision empowering the plantation agriculture sector in Sri Lanka to attain global excellence in plantations by leveraging competitive advantages.

### Mission.

We commit to excellence in plantation agriculture through a value chain approach, selfmanagement, and ongoing operational excellence assessments.

### **Slogan: "Sustainable Solutions for Perennial Prosperity"**

This slogan retains the focus on sustainability while emphasizing the long-term success and prosperity of perennial agriculture. It reflects the idea that Vivonta's services are not only about addressing immediate concerns but also about ensuring a prosperous future for these crops.



# **Company Background:**

Company Background: Vivonta Green Tech Consultants Pvt Ltd

Founding Date: December 21, 2022

Business Registration No. (B.R.No.): PV00268369

Legal Governance: Governed by the Companies Act No. 7 of 2007

#### The founders:

Professor S.P. Nissanka, Prof Ajantha Dharmasiri, Dr. W.G Somarathne,

Mr. Dyan Senevirathne, Mr. Indra Rupasingha, Dr. Rudy Fernandez,

Mr. Mangala Niyarepola- (Attorney-at-Law / Solicitor (England & Wales)

Mr. R.A.D. Kumarawickrama (Attorney at Law) Mr. Dinendra Senarathne (Attorney at Law),

& Mr. Sanuja Kobbekaduwe.

#### **Our consultants:**

Our consultants at Vivonta are a distinguished panel of experts, contributing extensive expertise, knowledge, and experience in their respective fields. This collective proficiency forms a strong foundation for the company's ventures in green technology consultancy. Vivonta is dedicated to transforming plantation agriculture consultancy by meeting industry needs with innovation, sustainability, and a commitment to excellence. Our emphasis on the value chain is geared towards achieving a sustainable competitive advantage. Experience the difference with Vivonta.

## **Core Competencies:**

Vivonta Green Tech Consultants Pvt Ltd distinguishes itself as a comprehensive one-stop-shop, reshaping success in plantation agriculture through diverse core competencies. Grounded in sustainable agricultural practices, the company excels in implementing innovative Multicropping strategies, optimizing sunlight harvesting for increased yields. Leveraging cutting-edge technologies like artificial intelligence and digitalization enhances

overall efficiency. Addressing climate change proactively, Vivonta specializes in creating and managing underground water reservoirs for sustainable water resources. Their client-centric consultancy services are tailored to meet the unique needs of plantation owners. Vivonta's expert panel comprises specialists spanning Human Resources Management, crop sciences, value chain, environmental impacts, economics, accounting, climate change, veteran planters, soil and biodiversity, automation and AI, renowned trainers, system developers, strategists, engineers, and more. This diverse expertise creates a unique value proposition, positioning Vivonta as a dynamic force in sustainable plantation agriculture. The company's commitment to being a one-stop-shop for all plantation value chain needs underscores its holistic approach to consultancy services.

## **Unique Selling Proposition (USP):**

Vivonta's Unique Selling Proposition (USP) lies in its Holistic Sustainability Approach, distinguishing the company as a leader in environmentally responsible plantation agriculture. By implementing innovative Multicropping strategies and leveraging cutting-edge technologies like artificial intelligence and digitalization, Vivonta enhances productivity while appealing to environmentally conscious stakeholders.

The Diverse Expertise Panel serves as another key USP, featuring specialists in various fields such as Human Resources Management, crop sciences, value chain, environmental impacts, economics, automation, AI, and more. This extensive and diverse knowledge base enables Vivonta to provide tailored solutions, ensuring a comprehensive and nuanced approach to consultancy services.

Additionally, Vivonta's One-Stop-Shop for Value Chain Needs streamlines plantation management, covering sustainable agricultural practices, water resource management, and advanced technologies. This integrated approach offers convenience, efficiency, and comprehensive solutions for plantation owners.

Vivonta leads the way in sustainable plantation agriculture with a focus on purposeful value chain management. Our commitment extends to creating an empowering environment for employees, fostering a pleasurable experience where they can recognize and maximize their value and potential.

## **Our Challenge:**

### **Empowering Growth:** Harnessing Sunlight for Sustainable Agriculture and **Environmental Resilience.**

Our crop cultivation system aims for optimal efficiency, harnessing every sunbeam on our fields to generate tangible value, be it in currency or goods. This approach not only maximizes solar energy usage but also addresses climate change challenges and sustains our increasingly depleted soils. We believe this cultivation method is crucial in promoting environmental sustainability and ensuring resilience in the face of evolving agricultural demands.

#### The founders:



Prof. S.P. Nissanka



Dr Sunil Jayantha Nawarathne



Prof. Ajantha S. Dharmasiri



Dr W G Somarathne



Attorney-at-Law / Solicitor (England & Wales) Mangala A Niyarepola



Mr. Dyan Seneviratne



Mr. Indra Rupasingha



Dr Rudy Fernandez



Attorney Kumarawickrama



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Mr. Sanuja Kobbekaduwe Mr. Dammike Kobbekaduwe



#### **Contact Information:**

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